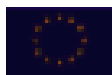


**CURRICULUM VITAE
FABRIZIO ERRICO**



Name	Fabrizio ERRICO	
Address	Via Brenta n.46, 72019 San Vito dei Normanni (BR) -Italy	
Telephone	+39 333 6361193	
E-mail	fabrizio.errico@unisalento.it ; f.errico81@gmail.com	
Nationality	Italy	
Date/Place of birth	06.12.1981 - Mesagne	

PROFESSIONAL EXPERIENCES

<ul style="list-style-type: none"> • Date (from – to) • Employer • employment • Role • Activities 	<p>25.05.2013 – To date</p> <p><i>Autonomous Region of Friuli Venezia Giulia</i></p> <p>Member of the Advisory Committee for the “Adriatic - Danube - Black Sea multimodal platform project” funded under SEE Programme.</p> <p>The Advisory Committee is composed by external technical experts named by PPs, external subjects and institutions. This Committee will assure the joint implementation of technical activities and joint agreement on critical issues.</p> <p>Technical support to project partners</p>
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<ul style="list-style-type: none"> • Date (from – to) • Employer • employment • Role • Activities 	<p>01.12.2012 – To date</p> <p><i>University of Salento – Department of Ingegneria dell’Innovazione, Via Monteroni, 73100 Lecce. - ING-IND/35.</i></p> <p>Temporary Research Assistant</p> <p>Research on tools and methods for business re-engineering and performance measurement in complex socio-technical domain;</p> <p>Research Activities</p> <ul style="list-style-type: none"> - Methodologies and tools for SMEs innovation; - Macro and competitive environment analysis (PEST, Porter, SWOT); - Business Models and Value Models analysis; - Technologies Impact Analysis and Technologies Foresight <p>Teaching Activities</p> <ul style="list-style-type: none"> - Seminars during the Course “Business Integration Management” – Faculty of Engineering – University of Salento (2012-2013); Main Modules: Business Models; Strategic Analysis (PEST, SWOT, Porter Analysis); ebusiness architecture (CRM, SCM, ERP, BI) - Project Works on Business Plan creation during the Course “Business Integration Management” – Faculty of Engineering – University of Salento (2012-2013); <p>Project Management</p> <ul style="list-style-type: none"> - Technical-scientific management of research projects at European, National and Regional level (7° FP, CIP, IPA, ENPI, INTERREG, PON, etc.) for the Department; - Funding sources, selection of project ideas, writing and submission of project proposals; - Research activities in collaboration with Puglia Region (Brussels office). - Research activities in collaboration with LegaCoop Puglia;
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<ul style="list-style-type: none"> • Date (da – a) • Employer • employment <ul style="list-style-type: none"> • Role • Activities 	<p>01.05.2012 – To date NAICA SC; Via Francesco Lo Re, 6 - 73100 Lecce. P.IVA: 03991250758 Cooperative Society operating in Business Consulting; Administrator</p> <ul style="list-style-type: none"> - Project Funding; - Project management & financial support (R&D Support); - Business Process Reengineering; - Business Plan, Business Model & Market Analysis ; - Secure Knowledge Management ; - Business Incubation
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<ul style="list-style-type: none"> • Date (from – to) • Employer • employment <ul style="list-style-type: none"> • Role • Activities 	<p>15.04.2013 – 03.07.2013 ARTI - Agenzia Regionale per la Tecnologia e l'Innovazione, Valenzano (BA) Agenzia Regione Puglia - Progetto ILO2 Teacher Seminars on Business Model definition and Business Plan creation</p>
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<ul style="list-style-type: none"> • Date (from – to) • Employer • employment <ul style="list-style-type: none"> • Role • Activities 	<p>01.07.2011 – To date University of Salento – Department of Ingegneria dell'Innovazione, Via Monteroni, 73100 Lecce. - ING-IND/35. Research fellow Coordinator for the Department on research activities with Puglia Region, Brussels Office; Project ideas creation and policy definition;</p>
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<ul style="list-style-type: none"> • Date (from – to) • Employer <ul style="list-style-type: none"> • Role • Prize 	<p>01.12.2010 – To date MEBOOKTOO srl – A Social network for ebook creation Co-Founder and CFO; Financial and economic analysis; project management; funding opportunities; Winner of StartCup Puglia 2012 Winner of Bollenti Spiriti 2013</p>
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<ul style="list-style-type: none"> • Date (from – to) • Employer • employment <ul style="list-style-type: none"> • Role • Activities 	<p>23.11.2011 – 31.10.2012 University of Salento – Department of Ingegneria dell'Innovazione, Via Monteroni, 73100 Lecce. - ING-IND/35. Research fellow - CRESCENDO project - Collaborative and Robust Engineering Using Simulation Capability Enabling Next Design Optimization (7FP) Exploitation e dissamination activities</p> <ul style="list-style-type: none"> - National and international working groups participation regarding research and innovation through ICT technologies; - Analysis of innovative services and applications in complex domains, particularly in the Aerospace; - Business analysis on new product development process in complex domain (Aerospace. Automotive);
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<ul style="list-style-type: none"> • Date (from – to) • Employer • employment <ul style="list-style-type: none"> • Role • Activities 	<p>28.07.2010 - 31.08.2012 University of Salento – Department of Ingegneria dell'Innovazione, Via Monteroni, 73100 Lecce. - ING-IND/35. Research fellow – (“X-Net Lab” and “i-Design Foundation-IDF” projects Research on new models for product development process in complex domain; Projects management and Institutional Relations</p>
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	<ul style="list-style-type: none"> - Technical-scientific management of research projects at european, national and regional level (7° FP, CIP, IPA, ENPI, INTERREG, PON, etc.) within the department; - Funding sources analysis, selection of project ideas, writing and submission of project proposals; - Research activities in collaboration with Puglia Region (Brussels office) . - Research activities in collaboration with LegaCoop Puglia; <p>Research activities</p> <ul style="list-style-type: none"> - Methodologies for SMEs innovation; - Macro and Micro environment analysis; - Business Models and Value Models; - Impact Analysis; <p>Teaching</p> <ul style="list-style-type: none"> - Seminars during the Course "Business Integration Management" – Faculty of Engineering – University of Salento (2012-2013); Main Modules: Business Models; Strategic Analysis (PEST, SWOT, Porter Analysis); ebusiness architecture (CRM, SCM, ERP, BI) - Project Works on Business Plan creation. during the Course "Business Integration Management" – Faculty of Engineering – University of Salento (2011-2012); - Project Works on Business Plan creation. during the Course "Business Integration Management" – Faculty of Engineering – University of Salento (2010-2011);
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<ul style="list-style-type: none"> • Date (from – to) • Employer • Role • Activities 	<p>(April 2011) - (June 2011) - (september 2011) - (january 2012) <i>European Defence Agency (EDA) - ESM1 Strategic Agenda workshop - Rue des Drapiers 17-23B-1050 Brussels (Belgium)</i></p> <p>Collaborator in research activities</p> <ul style="list-style-type: none"> - Working group: definition of the Strategic Research Agenda for the Maritime sector; - Analysis: state of the art of the emerging technologies;
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<ul style="list-style-type: none"> • Date (from – to) • Employer • Role • Activities 	<p>08.03.2010 - 08.07.2010 <i>PLM Systems S.r.l., Via Perugia 24, 10154 Torino</i></p> <p>Business Analyst at PLM System s.r.l. Reporting and analysis on WGM-UG project</p>
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<ul style="list-style-type: none"> • Date (from – to) • Employer • Employment • Activities 	<p>08.10.2008 - 28.02.2010 <i>University of Salento – Department of Ingegneria dell'Innovazione, Via Monteroni, 73100 Lecce. - ING-IND/35.</i></p> <p>Research fellow</p> <p>Projects management and Institutional Relations</p> <ul style="list-style-type: none"> - Technical-scientific management of research projects at european, national and regional level (7° FP, CIP, IPA, ENPI, INTERREG, PON, etc.) within the department; <p>Research activities</p> <ul style="list-style-type: none"> - Methodologies for SMEs innovation; - Macro and Micro environment analysis; - Business Models and Value Models; - Impact Analysis; <p>Didactic work</p> <ul style="list-style-type: none"> - Seminars during the Course "Business Integration Management" – Faculty of Engineering – University of Salento (2012-2013); Main Modules: Business Models; Strategic Analysis (PEST, SWOT, Porter Analysis); ebusiness architecture (CRM, SCM, ERP, BI)
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<ul style="list-style-type: none"> • Date (from – to) • Employer • Employment <ul style="list-style-type: none"> • Role • Activities 	<p>01.02.2008 - 01.07.2008 Avio group spa – sede di Rivalta (TO) Trainee Cartesio Plus project: “Definition of an estimating Methodology to manage New product development (NPD) costs”- (Engineering and Manufacturing department);</p> <ul style="list-style-type: none"> - Definition of an empirical model for cost estimating related to Gearbox and Low-Pressure Turbine design and production; - Analysis of different cost models (ABC, full-costing, Target Costing) and definition of main cost-drivers; - Benchmark of software tools to support the estimating process;
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<ul style="list-style-type: none"> • Date (from – to) • Employer • employment <ul style="list-style-type: none"> • Role • Activities 	<p>01.03.2006 - 31.12.2012 Studio Fiscale e Tributario Colucci [Dr. Colucci Francesco, Ostuni(BR), P.zza Genova 13, Tel/Fax: 0831/301013]; Professional Studio Junior accountant</p> <ul style="list-style-type: none"> - Accounting balance sheet; - Income statement; - Statement of cash flow;
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<ul style="list-style-type: none"> • Date (from – to) • Employer • Employment <ul style="list-style-type: none"> • Role • Activities 	<p>01.01.2003 -30.06.2005 Diocese of Brindisi-Ostuni Collaborator Policoro project” – Coordinator for Brindisi-Ostuni District. Analysis of the main dynamics of my region, through interview and statistical analysis in order to create new companies.</p> <ul style="list-style-type: none"> - Strategic analysis, Statistical survey and Data Processing; - Training course with the collaboration of CONFCOOPERATIVE, CENASCA-CISL;
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EDUCATION

<ul style="list-style-type: none"> • Date (From – To) • Institution • Typology • Main activities • Partnership • Qualification 	<p>29.06.2007 - 30.06.2008 <i>University of Salento - Scuola Superiore ISUFI – eBusiness Management Section, Via Monteroni, 73100 Lecce.</i></p> <p>Post Degree Master in “e-Business solutions Engineering” within the research project DISCoRSO (Distributed Information Systems for Coordinated Service Oriented interoperability) at the Institute for Advanced Interdisciplinary Studies ISUFI – e-Business Management section, University of Salento.</p> <p>Business Process Reengineering, Tools and methodologies to support the product development process in the Aerospace Sector, ERP systems, Knowledge Management, Supply Chain Management; Communities of Practice, Technological Platforms, e-Business Models, New Product Development, Aerospace Sector, Semantics Wiki, Social Networks, Software sector, Team Building</p> <p>Alenia Composite, Avio Group Spa, Engineering Ingegneria Informatica SpA. eBusiness Manager</p>
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<ul style="list-style-type: none"> • Date • Organization • Typology • Thesis Title 	<p>15.12.2006</p> <p>University of Salento, Via Monteroni, 73100 Lecce.</p> <p>Master degree in Economics (“<i>laurea vecchio ordinamento</i>”), University of Lecce (Italy). Final Grade 101/110.</p> <p>"Consumer protection regarding Time-sharing Agreement: An International comparative analysis". Prof. Enrico Tanzarella.</p>
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QUALIFICATION

<ul style="list-style-type: none"> • Date (From – To) • Institution • Course 	<p>11 - 15 March 2013</p> <p>Chambre de Commerce Belgo-Italienne - Avenue Henri Jasper, 113 - 1060 Bruxelles (info@ccitabel.com)</p> <p>Strategies for internationalization and project funding</p>
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<ul style="list-style-type: none"> • Date (From – To) • Institution • Course 	<p>26.01.2013</p> <p>Alliance for liberals and Democrats for Europe - Via di Santa Maria in via, 12 – 00184 Roma</p> <p>Project management and project funding</p>
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<ul style="list-style-type: none"> • Date (From – To) • Institution • Course 	<p>24.11.2011 - 25.11.2011</p> <p>APRE (Agenzia per la Promozione della Ricerca Europea) - Via Cavour 71 – 00184 Roma</p> <p>Laboratory on “7th Framework Programme” – Cooperation programme;</p>
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<ul style="list-style-type: none"> • Date (From – To) • Institution • Course 	<p>25.11.2010 - 26.11.2010</p> <p>APRE (Agenzia per la Promozione della Ricerca Europea) - Via Cavour 71 – 00184 Roma</p> <p>Laboratory on “7th Framework Programme” – Ideas programme);</p>
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<ul style="list-style-type: none"> • Date (From – To) • Institution • Course • Main Modules 	<p>February 2008</p> <p>Il Sole24 Business School</p> <p>e-Learning Course (with certificate) in “Strategic Management” IL Sole24 Business School.</p> <ul style="list-style-type: none"> - Organizing Innovation; - Human resources and Intellectual capital; - Marketing strategy; - Budget, reporting e performance management; - International strategies;
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<ul style="list-style-type: none"> • Date (From – To) • Institution • Course 	<p>April 2004</p> <p>I.S.P. Italia S.r.l. (Istituto di sviluppo professionale)</p> <p>Training course in General Accounting and VAT declaration.</p>
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PUBLICATION

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| <ul style="list-style-type: none"> • Tipology • Year • Title | <p>Proceedings
2011
A. CORALLO, F. ERRICO, "Evaluating the Impact of a new Technology Within a Business Environment: A Methodology Supporting Strategic Choices", 8th International Conference on Intellectual Capital, Knowledge Management & Organisational Learning – ICICKM 2011, 27-28 October 2011, Bangkok University, Bangkok, Thailand.</p> |
| <ul style="list-style-type: none"> • Tipology • Year • Title | <p>Proceedings
2010
A. CORALLO, M. DE MAGGIO, F. ERRICO, M. LAZOI, "A network value-based business model supporting collaborative product development: a case study in Aerospace Industry", 17th International Product Development Management Conference, 13th -15th June, 2010, Murcia, Spain</p> |
| <ul style="list-style-type: none"> • Tipology • Year • Title | <p>Book Chapter
2010
"A methodology aimed at fostering and sustaining the development processes of an IE-based industry", A. CORALLO, F. ERRICO, M. DE MAGGIO, E. GIANGRECO, 2010, Evolving Towards the Internetworked Enterprise, Pages 17-40, Springer.</p> |
| <ul style="list-style-type: none"> • Tipology • Year • Title | <p>Book Chapter
2010
"Avio Case Study: the MRO process", A. CORALLO, A. DIMARTINO, F. ERRICO, E. GIANGRECO, 2010, Evolving Towards the Internetworked Enterprise, Pages 147-162, Springer</p> |
| <ul style="list-style-type: none"> • Tipology • Year • Title | <p>Technical Deliverables
2010
M. LAZOI, S. LETTERA, F. ERRICO, G. SECUNDO, "Modelli e tecnologie per la gestione della conoscenza nel processo di sviluppo nuovo prodotto in un value network", Deliverable 1.3.1 in Progetto di Ricerca I-Design Foundation, 2010</p> |
| <ul style="list-style-type: none"> • Tipology • Year • Title | <p>Technical Deliverables
2009
e-BMS-ISUFI, ENGINEERING INGEGNERIA INFORMATICA S.P.A, "Integration between the methodology of change and the taxonomy of contingencies", Deliverable 5.5.1 in Progetto Tekne (FIRB), 2009.</p> |
| <ul style="list-style-type: none"> • Tipology • Year • Title | <p>Technical Deliverables
2008
e-BMS-ISUFI, ENGINEERING INGEGNERIA INFORMATICA S.P.A, "Metodologia del Cambiamento a supporto della transizione verso modelli organizzativi basati sul paradigma delle IE", Deliverable 5.1.1 in Progetto Tekne (FIRB), 2008.</p> |

LANGUAGES

MOTHER TONGUE	ITALIAN
Other Languages • reading, writing, speaking	ENGLISH FLUENT
• Courses	Advanced Course of English "English Academy Italia"- IBT Toefl Center - Mesagne (BR). (01.03.2012 - 30.06.2012) Certificate of TOEFL IBT TEST - (06.2009) Certificate of GMAT TEST - (06.2009) Advanced course for TOEFL IBT TEST; "English Academy Italia"- IBT Toefl Center - Mesagne (BR). - (02.2009 - 05.2009) Advanced course for TOEFL IBT TEST; "English Academy Italia"- IBT Toefl Center - Mesagne (BR). - (05.2007 - 01.2008)

San Vito dei Normanni, lì 20.07.2013


FIRMA

Ai sensi del D. lgs. sulla Privacy (nfl 196/03) autorizzo al trattamento dati personali ad esclusivo uso interno per selezione di personale